



Brand of **NTN corporation**

# SUCCESS STORY TENSION DRUM OF A CONVEYOR



## END-USER CONVINCED BY KIZEI®: ADOPTED SOLUTION THAT WILL BE FULLY IMPLEMENTED ON ALL QUARRY CONVEYORS.

In Poland, a quarrying facility wished to optimize the profitability of its production devices.

**"Service life several times higher of KIZEI® bearings in very dusty environments than an open bearing, has helped to eliminate unplanned downtime (failures) and increase the efficiency of the production line."**

*Big advantage is that they are mounted in the same way with the same accessories (same ISO dimensions).*

*The product deserves a very high rating and we recommend it to other users."*

More than 90% of quarry conveyors are equipped with open steel cage spherical roller bearings.



*In addition to production downtime for maintenance, a bearing breakage can cause collateral damage (destruction of the housing or shaft...)*



## CUSTOMER REQUIREMENTS AND NTN RECOMMENDATIONS

End-user has defined that a **production shutdown** due to a bearing failure generates a cost of **€4,000\***.

NTN recommended KIZEI®, a unique solution in the market provided by its nitrided metal shields and that is also 100% interchangeable with an open solution.

The customer tested our solution on a drum tension conveyor, in a highly polluted area:

- Drop of fine particles « limestone dust »
- Proximity to the ground « humidity / mud »

Open solutions of **main competitors** were showing an **average lifespan of 2 months**.

**Customer expectation with KIZEI® : at least double maintenance intervals**



## RESULTS FAR BEYOND CUSTOMER EXPECTATIONS

- Tests of several KIZEI® references 22212EAKW33ZZ, all of them still running after 10 months, i.e. a

### ► Service life multiplied by more than 5

compared to open steel cage version.

For the moment, End-user expected service life is more than doubled.

- Grease retention increased by 3

	Number of stop/yr	Annual downtime cost	KIZEI® Savings*
<b>Antigua solución</b>	6	€24.000	
<b>New KIZEI® solution</b>	1 maximum	€4.000	<b>€20.000</b>

\*Savings estimated on production performance. Savings on Bearing purchase and maintenance operation are not taken into account.

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